

CITY OF NEWTON, MASSACHUSETTS
DEPARTMENT OF PURCHASING
COMPARISON OF BIDS
INVITATION TO BID #11-97
Installation of Reflective Traffic Lines & Markings

BID OPENING TIME: 11:30 A.M., June 16, 2011
PROJECT MANAGER: Clint Schuckel
PUBLIC WORKS / ENGINEERING

			<i>Incumbent July 17, 2009 through June 30, 2010 w/ two additional one year terms</i>
BIDDER	Hi-Way Safety Systems Inc.	Markings Inc.	Hi-Way Safety Systems Inc.
FY 12 TOTAL	\$133,285.00	\$152,377.50	\$107,860.00
FY 13 TOTAL	\$136,125.00	\$159,454.00	\$111,130.00
FY 14 TOTAL	\$138,765.00	\$166,821.20	\$113,750.00
3 YEAR COMBINED TOTAL	\$408,175.00	\$478,652.70	\$332,740.00
			<i>Items and Description may vary from previous bid</i>

Award Recommended To:

Chief Procurement Officer

Date

Department Head

Date

Mayor or his designee

Date

Notes Regarding Specific Bids
Totals corrected by Excel

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BIDDER		Hi-Way Safety Systems Inc.						Markings Inc.						Hi-Way Safety Systems Inc.					
Description	EST QTY	2012		2013		2014		2012		2013		2014		2010		2011		2012	
		UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
ITEM # 1: 854.1 Pavement Marking Removal (PAINT/THERMO/EPOXY)	1,000	\$0.750	\$750.00	\$0.80	\$800.00	\$0.85	\$850.00	\$0.25	\$250.00	\$0.263	\$263.00	\$0.28	\$276.00	\$0.10	\$0.03	\$0.10	\$0.03	\$0.10	\$0.03
ITEM # 2: 854.5 Pavement Marking Roughening (THERMO)	1,000	\$0.010	\$10.00	\$0.01	\$10.00	\$0.01	\$10.00	\$0.10	\$100.00	\$0.105	\$105.00	\$0.11	\$110.00	\$0.25	\$0.03	\$0.25	\$0.03	\$0.25	\$0.03
ITEM # 3: 860.04 4 inch reflectorized WHITE line (PAINT)	20,000	\$0.040	\$800.00	\$0.04	\$840.00	\$0.04	\$880.00	\$0.03	\$670.00	\$0.035	\$700.00	\$0.04	\$736.00	\$0.01	\$0.00	\$0.01	\$0.00	\$0.01	\$0.00
ITEM # 4: 860.04H 4 inch reflectorized WHITE line for parking spaced (PAINT)	10,000	\$0.100	\$1,000.00	\$0.11	\$1,100.00	\$0.12	\$1,200.00	\$0.13	\$1,300.00	\$0.136	\$1,360.00	\$0.14	\$1,430.00	\$0.04	\$0.01	\$0.04	\$0.01	\$0.04	\$0.01
ITEM # 5: 861.04 4 inch reflectorized YELLOW line (PAINT)	300,000	\$0.036	\$10,800.00	\$0.04	\$10,950.00	\$0.04	\$11,100.00	\$0.03	\$10,050.00	\$0.035	\$10,500.00	\$0.04	\$11,040.00	\$0.03	\$0.00	\$0.03	\$0.00	\$0.03	\$0.00
ITEM # 6: 860.06 6 inch reflectorized WHITE line (PAINT)	25,000	\$0.050	\$1,250.00	\$0.05	\$1,250.00	\$0.05	\$1,250.00	\$0.05	\$1,350.00	\$0.057	\$1,425.00	\$0.06	\$1,475.00	\$0.32	\$0.02	\$0.33	\$0.02	\$0.34	\$0.02
ITEM # 7: 860.08 8 inch reflectorized WHITE line (PAINT)	5,000	\$0.050	\$250.00	\$0.05	\$250.00	\$0.05	\$250.00	\$0.20	\$975.00	\$0.205	\$1,025.00	\$0.22	\$1,075.00	\$18.00	\$3.87	\$19.00	\$4.09	\$20.00	\$4.30
ITEM # 8: 861.08 8 inch reflectorized YELLOW line (PAINT)	5,000	\$0.050	\$250.00	\$0.05	\$250.00	\$0.05	\$250.00	\$0.20	\$975.00	\$0.205	\$1,025.00	\$0.22	\$1,075.00	\$30.00	\$6.45	\$31.00	\$6.67	\$32.00	\$6.88
ITEM # 9: 860.12 12 inch reflectorized WHITE line (PAINT)	75,000	\$0.370	\$27,750.00	\$0.38	\$28,500.00	\$0.39	\$29,250.00	\$0.38	\$28,125.00	\$0.394	\$29,550.00	\$0.41	\$31,050.00	\$0.33	\$0.14	\$0.34	\$0.14	\$0.34	\$0.14
ITEM # 10: 864. ARROW Pavement arrow reflectorized WHITE (PAINT)	25	\$18.00	\$450.00	\$19.00	\$475.00	\$20.00	\$500.00	\$17.25	\$431.25	\$18.110	\$452.75	\$19.02	\$475.50	\$0.33	\$6.28	\$0.34	\$6.47	\$0.34	\$6.47
ITEM # 11: 864.LEGEND Pavement legend reflectorized WHITE- "ONLY" or "SCHOOL" (PAINT)	25	\$33.00	\$825.00	\$34.00	\$850.00	\$35.00	\$875.00	\$28.95	\$723.75	\$30.400	\$760.00	\$31.90	\$797.50	\$1.15	\$36.69	\$1.20	\$38.28	\$1.25	\$39.88
ITEM # 12: 866.04 4 inch reflectorized WHITE line (THERMO)	20,000	\$0.34	\$6,800.00	\$0.34	\$6,800.00	\$0.34	\$6,800.00	\$0.38	\$7,600.00	\$0.400	\$8,000.00	\$0.42	\$8,400.00	\$60.00	\$25.20	\$65.00	\$27.30	\$65.00	\$27.30
ITEM # 13: 867.04 4 inch reflectorized YELLOW line (THERMO)	20,000	\$0.34	\$6,800.00	\$0.34	\$6,800.00	\$0.34	\$6,800.00	\$0.38	\$7,600.00	\$0.400	\$8,000.00	\$0.42	\$8,400.00	\$120.00	\$50.40	\$120.00	\$50.40	\$120.00	\$50.40
ITEM # 14: 866.06 6 inch reflectorized WHITE line (THERMO)	10,000	\$0.45	\$4,500.00	\$0.46	\$4,600.00	\$0.47	\$4,700.00	\$0.55	\$5,500.00	\$0.578	\$5,780.00	\$0.61	\$6,070.00	\$0.30	\$0.18	\$0.30	\$0.18	\$0.30	\$0.18
ITEM # 15: 866.08 8 inch reflectorized WHITE line (THERMO)	1,000	\$0.70	\$700.00	\$0.75	\$750.00	\$0.75	\$750.00	\$0.95	\$950.00	\$0.997	\$997.00	\$1.05	\$1,050.00	\$0.30	\$0.32	\$0.30	\$0.32	\$0.30	\$0.32
ITEM # 16: 867.08 8 inch reflectorized YELLOW line (THERMO)	1,000	\$0.70	\$700.00	\$0.75	\$750.00	\$0.75	\$750.00	\$0.95	\$950.00	\$0.997	\$997.00	\$1.05	\$1,050.00	\$1.15	\$1.21	\$1.20	\$1.26	\$1.25	\$1.31
ITEM # 17: 866.12 12 inch reflectorized WHITE line (THERMO)	20,000	\$1.20	\$24,000.00	\$1.20	\$24,000.00	\$1.20	\$24,000.00	\$1.42	\$28,400.00	\$1.490	\$29,800.00	\$1.56	\$31,200.00	\$55.00	\$85.80	\$55.00	\$85.80	\$55.00	\$85.80
ITEM # 18: (864.ARROW) Pavement arrow reflectorized WHITE (THERMO)	50	\$50.00	\$2,500.00	\$50.00	\$2,500.00	\$50.00	\$2,500.00	\$72.50	\$3,625.00	\$76.130	\$3,806.50	\$79.94	\$3,997.00	\$120.00	\$9,592.80	\$120.00	\$9,592.80	\$120.00	\$9,592.80
ITEM # 19: 864.BIKE Bike Lane Logo or Sharrow WHITE (THERMO)	50	\$25.00	\$1,250.00	\$25.00	\$1,250.00	\$25.00	\$1,250.00	\$118.75	\$5,937.50	\$124.690	\$6,234.50	\$130.92	\$6,546.00	\$10,000.00		\$10,000.00		\$10,000.00	
ITEM # 20: 864.LEGEND Pavement legend reflectorized WHITE- "ONLY" or "SCHOOL" (THERMO)	25	\$100.00	\$2,500.00	\$100.00	\$2,500.00	\$100.00	\$2,500.00	\$195.00	\$4,875.00	\$204.750	\$5,118.75	\$215.00	\$5,375.00	\$107,860.00		\$111,130.00		\$113,750.00	
ITEM # 21: 868.04 4 inch reflectorized WHITE line (EPOXY)	10,000	\$0.30	\$3,000.00	\$0.31	\$3,100.00	\$0.32	\$3,200.00	\$0.29	\$2,900.00	\$0.305	\$3,050.00	\$0.32	\$3,200.00	\$332,740.00					
ITEM # 22: 869.04 4 inch reflectorized YELLOW line (EPOXY)	10,000	\$0.30	\$3,000.00	\$0.31	\$3,100.00	\$0.32	\$3,200.00	\$0.29	\$2,900.00	\$0.305	\$3,050.00	\$0.32	\$3,200.00						
ITEM # 23: 868.06 6 inch reflectorized WHITE line (EPOXY)	10,000	\$0.32	\$3,200.00	\$0.33	\$3,300.00	\$0.33	\$3,300.00	\$0.44	\$4,400.00	\$0.460	\$4,600.00	\$0.48	\$4,800.00						
ITEM # 24: 868.08 8 inch reflectorized WHITE line (EPOXY)	1,000	\$0.70	\$700.00	\$0.70	\$700.00	\$0.70	\$700.00	\$0.58	\$580.00	\$0.609	\$609.00	\$0.64	\$640.00						
ITEM # 25: 869.08 8 inch reflectorized YELLOW line (EPOXY)	1,000	\$0.70	\$700.00	\$0.70	\$700.00	\$0.70	\$700.00	\$0.58	\$580.00	\$0.609	\$609.00	\$0.64	\$640.00						
ITEM # 26: 868.12 12 inch reflectorized WHITE line (EPOXY)	10,000	\$1.30	\$13,000.00	\$1.40	\$14,000.00	\$1.50	\$15,000.00	\$1.25	\$12,500.00	\$1.310	\$13,100.00	\$1.38	\$13,750.00						
ITEM # 27: 868.ARROW Pavement arrow reflectorized WHITE (EPOXY)	20	\$75.00	\$1,500.00	\$80.00	\$1,600.00	\$85.00	\$1,700.00	\$65.00	\$1,300.00	\$68.250	\$1,365.00	\$71.66	\$1,433.20						
ITEM # 28: 868.BIKE Bike Lane Logo or Sharrow WHITE (EPOXY)	50	\$60.00	\$3,000.00	\$61.00	\$3,050.00	\$62.00	\$3,100.00	\$105.00	\$5,250.00	\$110.250	\$5,512.50	\$115.76	\$5,788.00						
ITEM # 29: 864.LEGEND Pavement legend reflectorized WHITE- "ONLY" or "SCHOOL" (EPOXY)	10	\$130.00	\$1,300.00	\$135.00	\$1,350.00	\$140.00	\$1,400.00	\$158.00	\$1,580.00	\$165.900	\$1,659.00	\$174.20	\$1,742.00						
ITEM # 19: Allowance for Police Details	ALL	\$10,000.00		\$10,000.00		\$10,000.00		\$10,000.00		\$10,000.00		\$10,000.00							
ANNUAL TOTAL		\$133,285.00		\$136,125.00		\$138,765.00		\$152,377.50		\$159,454.00		\$166,821.20							
THREE YEAR TOTAL		\$408,175.00						\$478,652.70											